

REGIONAL TRANSIT ISSUE PAPER

Agenda Item No.	Board Meeting Date	Open/Closed Session	Information/Action Item	Issue Date
3	08/24/15	Open	Action	07/30/15

Subject: Awarding a Contract to Delta Wireless, Inc., for Radio System Maintenance and Repair Services

ISSUE

Whether or not to award a Contract to Delta Wireless, Inc., for Radio System Maintenance and Repair Services.

RECOMMENDED ACTION

Adopt Resolution No. 15-08-____, Awarding a Contract to Delta Wireless, Inc., for Radio System Maintenance and Repair Services.

FISCAL IMPACT

Budgeted:	Yes	This FY:	\$	143,847.64
Budget Source:	Operating	Next FY:	\$	148,218.92
Funding Source:	Federal, Local			
Cost Cntr/GL Acct(s) or	34	Total Amount:	\$	764,794.32*
Capital Project #:	630026			
Total Budget:	\$ 764,794.32*			

*plus applicable sales tax

DISCUSSION

On March 9, 2015, the Board authorized the release of an Invitation to Bid (ITB) for Radio System Maintenance and Repair Services. Staff released the ITB on April 29, 2015 and it was advertised on RT's website and in trade and local minority newspapers pursuant to the provisions of the Procurement Ordinance. Pursuant to the Disadvantaged Business Enterprise (DBE) policy as defined in 49 C.F.R. Part 26 and RT's DBE Program, no DBE goal was established for this contract. Further, since the scope of work offers no subcontracting opportunities, RT did not establish a Small Business Enterprise (SBE) goal for this contract. A pre-bid meeting was held on May 14, 2015 and Addendum No. 1 was issued on May 21, 2015. On June 2, 2015, RT received one bid from Delta Wireless, Inc.

During review of the bid, staff discovered that it contained mathematical errors. On Bid Form 6.2, Bid Pricing Form, Page 48, Year 3, the correct total for bid item 4, Motorola MC3000 Deskset Controller is \$32.16 (\$34.32 listed). This changes the monthly total for Year 3 from \$7,005.34 to \$7,005.16 and the annual total from \$84,064.08 to \$84,061.92. The correct bid totals were determined pursuant to Section 1.2, Mathematical Errors, of the ITB. After staff performed recalculations, the amount for the initial 5-year contract term was \$764,794.32 and the amount for

Approved:

Presented:

Final 08/17/15

General Manager/CEO

Director, Bus Maintenance

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the two 1-year options was \$340,569.64. The total amount for a 7-year contract term was \$1,105,363.96.

The Contract requires Delta Wireless, Inc. to provide parts and labor to repair and maintain RT's entire Motorola Radio System. This includes all radios, dispatch consoles, central electronics bank, Uninterruptable Power Supply (UPS) systems, antennas, wiring and associated equipment. As required by the Sacramento Regional Radio Communications System (SRRCS) and Federal Communications Commission (FCC) narrow banding requirements, RT will be replacing and/or upgrading its aging analog 800 MHZ radio system with a Project 25 (P25) compliant digital 800 MHZ radio system over the next 6 years. This P25 migration is projected to be fully phased in by 2021.

Although there was no SBE goal set for this contract, Delta Wireless, Inc. is a certified SBE with the California Department of General Services (DGS); therefore, 100% SBE participation is achieved with this contract.

The bid price of \$764,794.32 compares favorably with the Independent Cost Estimate (ICE) established by staff and current and past contract rates. RT will also receive a 15% discount off the list price on all items in the Motorola parts catalog for the duration of the contract. After conducting a price analysis, staff has determined the price for this contract to be fair and reasonable.

Staff recommends the Board award a contract for Radio System Maintenance and Repair Services to Delta Wireless, Inc., for an amount not-to-exceed \$764,794.32 plus applicable sales taxes, for a 5-year term with the option to renew for two additional 1-year terms.

RESOLUTION NO. 15-08-_____

Adopted by the Board of Directors of the Sacramento Regional Transit District on this date:

August 24, 2015

**AWARDING A CONTRACT TO DELTA WIRELESS, INC., FOR RADIO SYSTEM
MAINTENANCE AND REPAIR SERVICES**

BE IT HEREBY RESOLVED BY THE BOARD OF DIRECTORS OF THE
SACRAMENTO REGIONAL TRANSIT DISTRICT AS FOLLOWS:

THAT, the Contract between Sacramento Regional Transit District, therein referred to as "RT," and Delta Wireless, Inc., therein referred to as "Contractor," whereby Contractor agrees to provide radio system maintenance and repair services, as specified, for an amount not-to-exceed \$764,794.32, plus any applicable state and local taxes, for a 5-year term, with the RT option to renew for two additional 1-year terms, is hereby approved.

THAT, the Chair and General Manager/CEO are hereby authorized and directed to execute said Contract.

JAY SCHENIRER, Chair

A T T E S T:

MICHAEL R. WILEY, Secretary

By: _____
Cindy Brooks, Assistant Secretary